

CP ALL PLC

CORPORATES
Company Rating: A+
Issue Ratings:
Senior secured A+
Senior unsecured A+
Hybrid AOutlook: Positive

Last Review Date: 14/02/24

Company Rating History:

Date	Rating	Outlook/Alert
05/07/23	A+	Positive
08/12/20	A+	Stable
13/03/20	AA-	Alert Negative
10/07/19	AA-	Stable
09/10/17	A+	Stable

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CreditUpdate New Issue Report

> No. 45/2024 4 June 2024

RATIONALE

TRIS Rating assigns a rating of "A+" to CP All PLC's (CPALL) proposed issue of up to THB13 billion senior unsecured debentures due within 12 years. The proceeds from the new debentures will be used to refinance its outstanding debts.

The company rating and all assigned senior secured and senior unsecured issue ratings of "A+", subordinated capital debentures (hybrid debentures) of "A-" remain, with a "positive" rating outlook.

The ratings continue to reflect CPALL's strong business profile, underpinned by its nationwide store network, and well-established support facilities. CPALL's competitive edges are also strengthened by its subsidiaries with leading positions in the food wholesale and grocery retail markets. However, the ratings are weighed by intense competition in the retail industry as well as the threat of secular changes in consumer behavior toward online shopping.

CPALL posted satisfactory operating results. The company reported revenue of THB920.4 billion in 2023 and THB240.8 billion in the first quarter of 2024. Earnings before interest, taxes, depreciation, and amortization (EBITDA) rose by 8.7% year-on-year (y-o-y) to THB79.7 billion in 2023 and surged by 13.6% y-o-y to THB22 billion in the first quarter of 2024. The ratio of adjusted net debt to EBITDA was 4.6-4.7 times in 2023 through the first quarter of 2024, improved from 5.3 times in 2022. Going forward, we expect CPALL's operating performance to improve steadily supported by the continued recovery of the tourism sector and retailer business. This is in addition to its strategy to focus on omni channels, taking advantage of the full market coverage and synergies from the integration of its subsidiaries.

We assess CPALL's liquidity as adequate over the next 12 months. As of March 2024, CPALL had cash on hand of about THB56 billion. We forecast the company's funds from operations (FFO) to be around THB63 billion over the next 12 months. The company's cash on hand plus FFO should be sufficient to cover its anticipated uses of funds in the next 12 months, comprising debts coming due of THB39 billion, and planned capital expenditures of around THB36 billion in 2024.

As of March 2024, CPALL's total outstanding debt, excluding financial leases, was THB333.1 billion, of which about THB108.6 billion was priority debt. This translates to a priority debt to total debt ratio of 33%. As a result, we view the unsecured debenture holders are not significantly disadvantaged to the company's priority debt holders.

The financial covenant on CPALL's debenture obligations requires the company's net interest-bearing debt to equity ratio to stay below 2.0 times. As of March 2024, the ratio was 0.8 times. We expect CPALL to remain in compliance with the financial covenants over the next 12 to 18 months.

RATING OUTLOOK

The "positive" outlook reflects a significant improvement in CPALL's financial profile, supported by improving operating performance and a less leveraged capital structure. We view CPALL as being able to sustain its leading position and competitive edges, as well as continuing to deliver sound financial results. We expect its high level of cash generation to continue providing sufficient financial strength to support its future expansion plans.

CreditUpdate, reviews ratings of companies or debt issues that have already been rated by TRIS Rating. The CreditUpdate occurs when new debt instruments are issued or if significant events have taken place that may impact a company's current ratings or when current ratings are cancelled. The CreditUpdate announces whether a rating has been "upgraded," "downgraded," "affirmed" or "cancelled." The update includes information to supplement the previously published ratings. Credit Updates are part of TRIS Rating's monitoring process. TRIS Rating monitors every rating it assigns until either the debt instrument matures or the rating contract ends. To keep the public informed of changing situations, TRIS Rating periodically issues announcements about the credit ratings it monitors.



RATING SENSITIVITIES

The ratings could be revised upward should the company further improve its capital structure and cash flow protection such that the adjusted debt to EBITDA ratio falls below 5 times over a sustained period. Conversely, we could lower the ratings if we believe the company has the tendency to increase and sustain its financial leverage to the extent the adjusted debt to EBITDA ratio exceeds 8 times for a prolonged period.

RELATED CRITERIA

- Corporate Rating Methodology, 15 July 2022
- Key Financial Ratio and Adjustments for Corporate Issuers, 11 January 2022
- Issue Rating Criteria, 15 June 2021

CP All PLC (CPALL)

Company Rating:	A+
Issue Ratings:	
CPALL248B: THB10,439 million senior secured debentures due 2024	A+
CPALL246A: THB3,000 million senior unsecured debentures due 2024	A+
CPALL256B: THB13,200 million senior unsecured debentures due 2025	A+
CPALL256C: THB6,500 million senior unsecured debentures due 2025	A+
CPALL263A: THB2,074 million senior unsecured debentures due 2026	A+
CPALL263B: THB10,000 million senior unsecured debentures due 2026	A+
CPALL266A: THB17,773 million senior unsecured debentures due 2026	A+
CPALL268A: THB748 million senior unsecured debentures due 2026	A+
CPALL271A: THB2,466 million senior unsecured debentures due 2027	A+
CPALL272A: THB3,500 million senior unsecured debentures due 2027	A+
CPALL275A: THB1,698.7 million senior unsecured debentures due 2027	A+
CPALL275B: THB8,000 million senior unsecured debentures due 2027	A+
CPALL278A: THB3,000 million senior unsecured debentures due 2027	A+
CPALL278B: THB2,548.2 million senior unsecured debentures due 2027	A+
CPALL27NA: THB9,000 million senior unsecured debentures due 2027	A+
CPALL283A: THB2,607 million senior unsecured debentures due 2028	A+
CPALL283B: THB6,800 million senior unsecured debentures due 2028	A+
CPALL286A: THB7,376 million senior unsecured debentures due 2028	A+
CPALL288A: THB4,851 million senior unsecured debentures due 2028	A+
CPALL28OA: THB6,119.2 million senior unsecured debentures due 2028	A+
CPALL291A: THB1,920 million senior unsecured debentures due 2029	A+
CPALL293A: THB4,500 million senior unsecured debentures due 2029	A+
CPALL293B: THB8,640 million senior unsecured debentures due 2029	A+
CPALL298A: THB9,738.6 million senior unsecured debentures due 2029	A+
CPALL302A: THB3,930 million senior unsecured debentures due 2030	A+
CPALL305A: THB2,169.3 million senior unsecured debentures due 2030	A+
CPALL305B: THB2,350 million senior unsecured debentures due 2030	A+
CPALL30OA: THB1493.5 million senior unsecured debentures due 2030	A+
CPALL311A: THB5,614 million senior unsecured debentures due 2031	A+
CPALL313A: THB3,600 million senior unsecured debentures due 2031	A+
CPALL316A: THB21,351 million senior unsecured debentures due 2031	A+
CPALL325A: THB3,632 million senior unsecured debentures due 2032	A+
CPALL325B: THB960 million senior unsecured debentures due 2032	A+
CPALL328A: THB899.8 million senior unsecured debentures due 2032	A+
CPALL336A: THB7,000 million senior unsecured debentures due 2033	A+



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CPALL33OA: THB5,387.3 million senior unsecured debentures due 2033	A+
CPALL343A: THB3,200 million senior unsecured debentures due 2034	A+
CPALL352A: THB4,570 million senior unsecured debentures due 2035	A+
CPALL359A: THB3,450 million senior unsecured debentures due 2035	A+
CPALL363A: THB1,500 million senior unsecured debentures due 2036	A+
CPALL363B: THB2,200 million senior unsecured debentures due 2036	A+
CPALL378A: THB1,386.5 million senior unsecured debentures due 2037	A+
CPALL21PA: THB10,000 million subordinated capital debentures	A-
Up to THB13,000 million senior unsecured debentures due within 12 years	A+
Rating Outlook:	Positive

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