



# LVMC HOLDINGS SINGAPORE PTE. LTD.

No. 110/2018 26 July 2018

## **CORPORATES**

**Issue Ratings:** 

Guaranteed **Outlook**:

BB+ Stable

**Issue Rating History:** 

Date Rat

Rating Outlook/Alert

08/08/17

BBB- Stable

# Contacts:

Rapeepol Mahapant

rapeepol@trisrating.com

Pravit Chaichamnapai

pravit@trisrating.com

Suchada Pantu, Ph. D. suchada@trisrating.com



## **RATIONALE**

TRIS Rating downgrades the rating of US\$25.7 million guaranteed debentures issued by LVMC Holdings Singapore Pte. Ltd. (LVMCS) to "BB+" from "BBB-". LVMCS is previously known as Kolao Holdings Singapore Pte. Ltd. (KHS). The rating change reflects the downgrade of the company rating of LVMC Holdings (LVMC, the Group), one of the guarantors. The debentures are jointly and severally guaranteed by LVMC and Kolao Developing Co., Ltd. (KDC). Therefore, the issue rating reflects the credit worthiness of LVMC and KDC.

TRIS Rating downgrades the company rating of LVMC, previously known as Kolao Holdings (KOLAO), to "BB+", from "BBB-". The rating downgrade reflects a larger-than-expected drop in the operating performance of LVMC. KDC, a wholly-owned subsidiary of LVMC, is classified as a "core" subsidiary of LVMC. Thus, KDC's rating is equivalent to LVMC's rating, or the Group's rating.

Under the guarantee agreement, LVMC and KDC jointly and severally provide unconditional and irrevocable guarantee on all amounts due under the debentures, including the principal amount of US\$25.7 million and any interest accrued thereon and other related expenses. The guaranteed debentures rank at least equally with all other unsecured and unsubordinated obligations of LVMC and KDC.

LVMCS was incorporated in 2013 as a wholly-owned subsidiary of LVMC. LVMCS, through its subsidiaries, sells automobiles in Myanmar. As LVMCS's business is currently small, the sources of interest and principal repayments to the debenture holders will come from the interest and principal repayments received from LVMC under the inter-company loan agreement between LVMCS and LVMC.

## **RATING OUTLOOK**

The "stable" outlook reflects the outlooks of LVMC and KDC. TRIS Rating expects the Group will be able to regain its competitiveness in its core market and restore profitability gradually. In addition, revenue from other countries should help boost the operating performance of the Group.

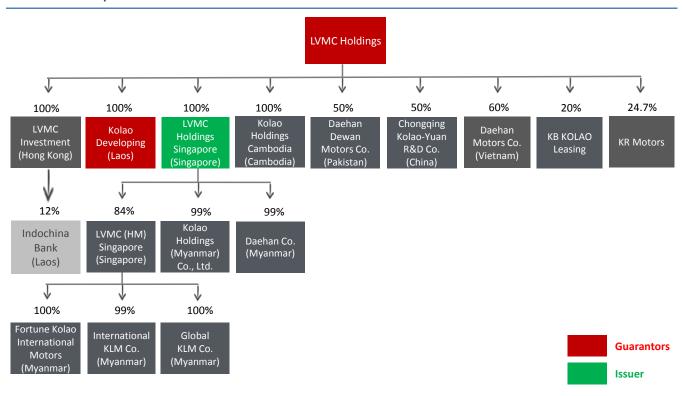
## **RATING SENSITIVITIES**

The issue rating and/or outlook could be changed if the ratings and/or outlooks of the two guarantors change.





## The LVMC's Group Structure



## FINANCIAL STATISTICS AND KEY FINANCIAL RATIOS\*

## **LVMC Holdings (LVMC)**

Unit: US\$ million

	-	Year Ended 31 December						
	Jan-Mar 2018	2017	2016	2015	2014			
Revenue	68	295	338	393	361			
Gross interest expense	5	10	10	5	5			
Net income from operations	(4)	12	36	41	40			
Funds from operations (FFO)	10	34	54	49	24			
Capital expenditures	1	16	14	13	25			
Total assets	615	589	571	512	416			
Total debts	174	175	142	136	101			
Shareholders' equity	369	371	362	329	290			
Operating income before depreciation and amortization as % of sales ***	1.2	11.2	13.6	12.1	10.9			
Pretax return on permanent capital (%)	3.0 **	5.7	9.4	9.8	10.6			
Earnings before interest, tax, depreciation, and amortization (EBITDA) interest coverage (times)	0.9	3.9	5.5	8.3	7.1			
FFO/total debt (%)	18.0 **	21.6	41.4	38.4	26.6			
Total debt/capitalization (%)	32.1	32.0	28.1	29.3	25.9			
Total debt/capitalization (%) ****	31.1	30.2	26.6	27.1	24.0			

 $Note: \quad \textit{All ratios are operating lease adjusted}.$ 

Consolidated financial statements

\*\* Adjusted with trailing 12 months

\*\*\* Including net interest income from installment sales

\*\*\*\* Excluding capitalized annual leases





## Kolao Developing Co., Ltd. (KDC)

## Unit: US\$ million

		Year Ended 31 December					
	Jan-Mar	2017	2016	2015	2014		
	2018						
Revenue	64	283	326	388	350		
Gross interest expense	2	7	7	4	4		
Net income from operations	5	34	51	44	37		
Funds from operations (FFO)	12	46	63	56	29		
Capital expenditures	0	14	9	12	18		
Total assets	486	496	483	421	329		
Total debts	134	162	159	167	136		
Shareholders' equity	306	300	267	216	172		
Operating income before depreciation and	7.3	14.7	17.4	13.9	12.6		
amortization as % of sales ***							
Pretax return on permanent capital (%)	7.7 **	9.9	14.1	15.0	15.9		
Earnings before interest, tax, depreciation, and	5.6	7.6	9.1	11.6	10.5		
amortization (EBITDA) interest coverage (times)							
FFO/total debt (%)	33.5 **	31.2	42.3	35.4	23.3		
Total debt/capitalization (%)	30.5	35.0	37.3	43.6	44.1		
Total debt/capitalization (%) ****	29.1	32.9	35.7	41.4	42.3		

Note: All ratios are operating lease adjusted.

\* Consolidated financial statements

<sup>\*\*</sup> Adjusted with trailing 12 months

<sup>\*\*\*</sup> Including net interest income from installment sales

<sup>\*\*\*\*</sup> Excluding capitalized annual leases





## LVMC Holdings Singapore Pte. Ltd. (LVMCS)

**Issue Rating:** 

KHS208A: US\$25.7 million guaranteed debentures due 2020 BB+

Rating Outlook: Stable

TRIS Rating Co., Ltd. Silom Complex Building, 24th Floor, 191 Silom Road, Bangkok 10500, Thailand Tel: 02-098-3000

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